

Supplier Capabilities Spotlight

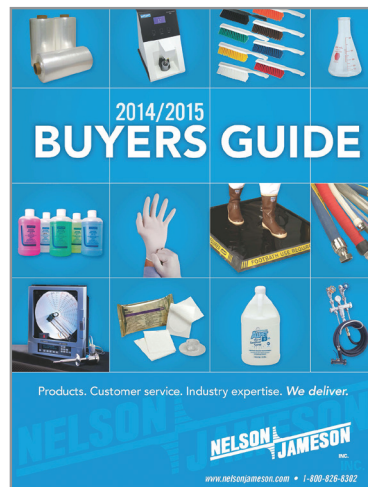
Nelson-Jameson, Inc.

For over 65 years, Nelson-Jameson, Inc. has been a leader in the food industry. The company has become a complete source supplier, servicing a customer base extending into virtually every business segment. Nelson-Jameson sources over 30,000 products in hundreds of classifications to provide customers the convenience of one order, one shipment, and one invoice. Their professional staff offers customers extensive product knowledge, vast plant experience and technical expertise, which creates a unique environment of personal service.

While maintaining a strong dairy and cheese base, Nelson-Jameson's customer list has grown to include companies from all facets of business in all 50 states, as well as many foreign countries. Customer testimonials praise the company's service ethic as going above and beyond that of other dis-

tributors, making them the distributor of choice for major food processing facilities.

The Nelson-Jameson *Buyers Guide for the Food Industry* is a catalog with over 600 pages of their extensive product line. This includes hard-to-find and specialty items selected specifically for the dairy and food industries. Product lines include Sanitation & Janitorial, Production & Material Handling, Processing & Flow Control, Safety & Personnel, Laboratory & QA/QC, Packaging, and Ingredients. The company's wide product offering allows them to maintain their advantage as a single source supplier. Nelson-Jameson still believes in the Golden Rule principle that directed the company during its early years. That philosophy still exists today as they strive to provide superior service and value to all their customers.



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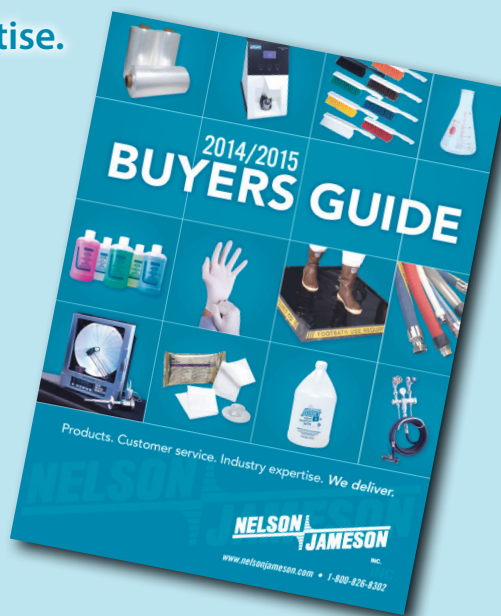
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